

RESOLUTION NO. _____

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, WAIVING FORMAL BIDDING AND ACCEPTING THE BID FROM ZOLL MEDICAL CORPORATION AS A SOLE SOURCE SUPPLIER FOR ZOLL SYSTEM 12 LEAD EKG WITH INTERPRETIVE ALGORITHM.

WHEREAS, the Town is in need of three (3) Zoll System 12 Lead EKG to accommodate the Fire Department's advance life support functions; and

WHEREAS, Zoll Medical Corporation is the original manufacturer of these pieces of medical equipment; and

WHEREAS, the department already has two (2) existing units in-service on our rescue units and the department would like to maintain uniformity within the department; and

WHEREAS, other vendors were not able to quote this work and referred the Town back to the original equipment manufacturer; and

WHEREAS, after review, the Town Council wishes to waive formal bidding and accept the bid from Zoll Medical Corporation as a sole source supplier for three (3) pieces of Zoll System 12 Lead EKG System.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA:

SECTION 1. The Town Council hereby waives formal bidding and accepts the bid from Zoll Medical Corporation as a sole source supplier for three (3) pieces of Zoll System 12 Lead EKG System in the amount of \$19,098.00.

SECTION 2. The Town Council hereby authorizes the expenditure from the Capital Projects EMS Equipment and Refurbishment Account.

SECTION 3. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _____ DAY OF _____, 1999

MAYOR/COUNCILMEMBER

Attest:

TOWN CLERK

APPROVED THIS _____ DAY OF _____, 1999

DAVIE FIRE DEPARTMENT
INTER-OFFICE MEMO

TO: Robert Rawls, Interim Town Administrator
FROM: J. A. Rivero, E.M.S. Coordinator
THROUGH: Michael Donati, Fire Chief
SUBJECT: Three (3) ZOLL System 12 Lead EKGs
DATE: February 15, 1999

The Purpose for Purchase:

The Fire Department has recently acquired three (3) new rescue units which need to be equipped. Since the department already has two (2) existing Zoll System 12 Lead EKG units in-service, it would be more feasible to order this equipment than to purchase another manufacturer's product. Purchasing another system, would require replacing support systems, warranties and units to bring all our existing ZOLL units into conformity with the new system.

Method of Procurement:

The three (3) ZOLL System 12 Lead EKG is being purchased from ZOLL Medical Corporation as a sole source manufacturer of this product.

Expenditures/Total Cost:

This equipment will be funded through the Capital EMS Account Number 030-0620-522-6442.

**TOWN OF DAVIE
PROCUREMENT AUTHORIZATION**

<u>Account Number</u> 030-0620-522-6442 ✓ <i>EMS EQUIPMENT/REPLACEMENT</i>	<u>Budget & Description</u> medical equipment	<u>Approximate Cost</u> \$19,098.00
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Method of Procurement (check the one that applies)

Open Competitive Bidding
 Piggyback on Contract Number _____
 Sole Source

Checklist Specification & List Of Vendors Must Be Attached

Signed *Chad Donati*
Department Head

Have Funds Been Reserved REAN 17723

Date 2/18/99 Signed *[Signature]*

Signed _____
Town Administrator

<u>Vendor</u>	<u>Bids Submitted</u>	<u>Cost</u>
Zoll Medical Corporation		\$19,098.00

Signed *Arch Hyman*
Purchasing Specialist

Town Administrator's Recommendation

<u>Vendor</u>	<u>Cost</u>
<i>ZOLL MEDICAL CORPORATION</i>	<i>\$ 19,098.00</i>

Signed *[Signature]*
Town Administrator



ZOLL Medical Corporation

32 Second Avenue
Burlington, Massachusetts 01803-4420
U.S.A.

(781) 229-0020
(800) 348-9011
(781) 221-5679 Telefax

QUOTATION

TO: **Davie Fire Department**
6905 Southwest 45th Street
Fort Lauderdale, FL 33314

DATE: January 19, 1999

TERMS: NET 30 DAYS

FOB: BURLINGTON, MA

Attn: Joe Rivero

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	LIST PRICE	DISC. PRICE	TOTAL PRICE
1	8812-0100	ZOLL System 12 with Interpretive Algorithm for Pen Based Computers Includes: 2 Copies System 12 Software with interpretive capability, Lead Link with 6 pin AAMI connector, 1 Step Patient Cable with integral limb leads and add on V-leads with snap connectors, computer cable attachment adapter and one Operator Manual. Also includes: 40 MB PCMCIA card including System 12 Software with Interpretive Algorithm, DOS & Windows License, Fujitsu Pen Support, Harsh Environment Case and Penright Software License.	3	\$4,995.00	\$4,995.00	\$14,985.00 *
2	8000-0103-01	Fujitsu S1000 System - Pen Based Computer Package with Transflective Display Includes: 100 MHz, 66 DX4 CPU, 8MB RAM, 1 ATA slot, 2 PCMCIA Type II slots, AC adapter/charger, stylus with three extra tips, one rechargeable lithium-ion battery, operator manual and quick reference guide.	3	\$3,325.00	N/C	N/C *
3	8000-0195-01	Harsh Environment Accessory Pouch	3	\$75.00	\$75.00	\$225.00
4	8775-0021	Service Warranty, Stylistic 1000, 3 Year Display Damage Service Plan	3	\$300.00	\$300.00	\$1,500.00
5	8000-0132	Pen Tether (P/2042/0050)	4	\$17.00	\$17.00	\$68.00
6	8000-0126	Battery, LI-ION (1 piece), Removable and Rechargeable, provides up to 6 hours of operation (FMW24BPI)	5	\$299.00	\$299.00	\$1,495.00
7	8000-0123	Charger, LI-ION Batteries, 2 Bay, Charges 1 at a time Fully Charges one Battery in Three Hours (FMW24BC1) (Charger requires AC Power Cable)	3	\$140.00	\$140.00	\$420.00
8	8000-0143	AC Power Cable & S1000 Adaptor (Included with the original purchase (FMWAC3A)) * Reflects Special Discount Pricing	3	\$135.00	\$135.00	\$405.00
TOTAL						\$19,098.00

WE PROPOSE TO FURNISH THE ITEMS LISTED ABOVE, SUBJECT TO CONDITIONS SET FORTH ON THE REVERSE SIDE HEREOF, AND THE WRITTEN ACCEPTANCE OF THIS QUOTATION

1. DELIVERY WILL BE MADE 90 DAYS AFTER RECEIPT OF ACCEPTED ORDER.
2. PRICES WILL BE F.O.B. BURLINGTON, MA.
3. LIST PRICES QUOTED ARE FIRM FOR 60 DAYS.
4. WESTTECH MOBILE SOLUTIONS IS AN OPERATING DIVISION OF ZOLL MEDICAL CORPORATION
5. ZOLL MEDICAL IS AN AUTHORIZED V.A.R. OF HUSKY & FUJITSU COMPUTERS.

Tom Stavola
Tom Stavola
Territory Manager

ZOLL

ZOLL Medical Corporation

32 Second Avenue
Burlington, Massachusetts 01803-4420
U.S.A.

(781) 229-0020
(781) 272-5578 Telefax

February 3, 1999

Joe Rivero
DAVIE FIRE DEPARTMENT
6905 S.W. 45th Street
Davie, FL 33314

Dear Joe:

ZOLL Medical has sold 12-lead systems for emergency medical services for the past 2 years. ZOLL Medical is aware of 12-lead capabilities that other manufacturers offer. It is our understanding that ZOLL Medical makes the only pen-based system software which we call **System 12**.

If you have any questions, please call me at 1-800-242-9150, ext. 260.

Sincerely,



Tom Stavola
Territory Manager

TS/eah