

# **TOWN OF DAVIE TOWN COUNCIL AGENDA REPORT**

**TO:** Mayor and Councilmembers  
**FROM/PHONE:** Mark Dornacker 797-1152  
**SUBJECT:** Resolution

**TITLE OF AGENDA ITEM:** A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, APPROVING THE BID AWARDED BY THE SCHOOL BOARD OF BROWARD COUNTY, BID NUMBER 99-216H, FOR PHYSICAL FITNESS EQUIPMENT

**REPORT IN BRIEF:** This is a previously approved plan to convert the Pine Island Community Center into the Pine Island Aquatics and Fitness Center by purchasing additional weight training and cardiovascular equipment to complete the fitness program that was started a year ago with the acquisition of \$45,000 in weight training machines, exercise bikes and treadmills.

The bid awarded by the School Board of Broward County is a recent award based upon a discount off of catalog prices. The discount structure obtained by the School Board is greater than any anticipated discount structure the the Town could obtain with its own bid due to the high volume of purchases that are made by the School Board for this commodity. We chose this vendor out of a pool of four based on their equipments quality, reputation and state of the art design. All equipment has great recommendations from the various users that have purchased many of the desired items we wish to acquire.

**PREVIOUS ACTIONS:** n/a

**CONCURRENCES:** Approved in FY 00/01 budget

**FISCAL IMPACT:**

Has request been budgeted? yes

If yes, expected cost: \$45,894.00

Account Name: Capital Equipment

What account will funds be appropriated from: 030-3001-572-6857

Additional Comments:

**RECOMMENDATION(S):** Approve resolution

**Attachment(s):** Resolution, School Board of Broward County Bid# 99-216H, Pricing Page

RESOLUTION \_\_\_\_\_

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, APPROVING THE BID AWARDED BY THE SCHOOL BOARD OF BROWARD COUNTY, BID NUMBER 99-216H, FOR PHYSICAL FITNESS EQUIPMENT

WHEREAS, the Town of Davie approved the expansion and conversion of Pine Island Fitness Center to include additional physical fitness equipment; and

WHEREAS, School Board of Broward County solicited sealed bids for such physical fitness equipment; and

WHEREAS, after review, the Town Council wishes to approve the bid awarded by School Board of Broward County to Precision Fitness Equipment.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA.

SECTION 1. The award by the School Board of Broward County to Precision Fitness Equipment, bid number 99-216H, is hereby approved in the amount of \$45,894.00 by the Town Council.

SECTION 2. The Town Council of the Town of Davie hereby authorizes the expenditure from account #030-3001-572-6857 in the amount of \$45,894.00.

SECTION 3. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 2001.

\_\_\_\_\_  
MAYOR/COUNCILMEMBER

ATTEST:

\_\_\_\_\_  
TOWN CLERK

APPROVED THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 2001.

|                               |   |                                |
|-------------------------------|---|--------------------------------|
| <b><u>ACCOUNT NUMBER.</u></b> | <b><u>BUDGET ITEM &amp; DESCRIPTION</u></b>                 | <b><u>APPROXIMATE COST</u></b> |
| 030-3001-572-6857             | Weight Equipment for Pine Island<br>Fitness Room Conversion | \$45,894.00                    |

METHOD OF PROCUREMENT (check the one that applies)

Open Competitive Bidding  
 Piggyback on Contract Number      School Board of Broward County Bid#99-216H  
 Sole Source  
 Request For Proposals

**SPECIFICATIONS & LIST OF VENDORS MUST BE ATTACHED**

Signed \_\_\_\_\_  
Department Head

Have Funds been Reserved \_\_\_\_\_

Date \_\_\_\_\_ Signed \_\_\_\_\_

Signed \_\_\_\_\_  
Town Administrator

| <u>VENDOR</u> | <u>BIDS SUBMITTED</u> | <u>COST</u> |
|---------------|-----------------------|-------------|
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |
|               |                       |             |

Signed \_\_\_\_\_  
Procurement Manager

- TOWN ADMINISTRATOR'S RECOMMENDATION  
Vendor \_\_\_\_\_ Cost \_\_\_\_\_

Signed \_\_\_\_\_  
Town Administrator

# PRECISION FITNESS EQUIPMENT

2872 Pershing Street  
Hollywood, FL 33020

954/ 921-6100 ext. 209  
800-733-5339 ext. 209  
Fax: 954/ 921-6104  
Email: pfehollywood@earthlink.net  
www.precisionfitness.cc

**SOLD TO:**  
Town of Davie

## PROPOSAL: Z9813

DATE: 2-21-01

SALES PERSON: Tony Twymon  
CUSTOMER CONTACT: Mark Dornacker  
CONTACT PHONE: 954-797-1152  
CONTACT FAX: 954-797-1148

CLIENT ORDER NO: Verbal  
DESIRED DELIVERY DATE:

F.O.B. POINT: Origin  
PAYMENT TERMS: Net 30  
or Lease



**SHIP TO:**

Page 1 of 2

| QTY ORDERED | QTY SHIPPED | SERIAL NO. | DESCRIPTION   | UNIT PRICE | AMOUNT     |
|-------------|-------------|------------|---|------------|------------|
| 3           | PAGE 20     |            | Hammer Strength OFB Olympic Flat Bench              | \$579.00   | \$1,737.00 |
| 2           | PAGE 20     |            | Hammer Strength OIB Olympic Incline Bench           | \$729.00   | \$1,458.00 |
| 1           | PAGE 21     |            | Hammer Strength ODB Olympic Decline Bench           | \$729.00   | \$729.00   |
| 1           | PAGE 7      |            | Hammer Strength ILROW Iso-Lateral Rowing            | \$1,739.00 | \$1,739.00 |
| 1           | PAGE 6      |            | Hammer Strength ILPD Iso-Lateral Front Lat Pulldown | \$1,789.00 | \$1,789.00 |
| 1           | PAGE 6      |            | Hammer Strength ILSP Iso-Lateral Shoulder Press     | \$1,789.00 | \$1,789.00 |
| 1           | PAGE 9      |            | Hammer Strength PLLR Lateral Raise                  | \$1,539.00 | \$1,539.00 |
| 1           | PAGE 9      |            | Hammer Strength PLBI Seated Bicep                   | \$1,689.00 | \$1,689.00 |
| 1           | PAGE 9      |            | Hammer Strength PLDIP Seated Dip                    | \$1,539.00 | \$1,539.00 |
| 1           | PAGE 16     |            | Hammer Strength PLCALF Seated Calf Raise            | \$1,139.00 | \$1,139.00 |
| 1           | PAGE 21     |            | Hammer Strength OSR Olympic Squat Rack              | \$1,019.00 | \$1,019.00 |
| 2           | PAGE 22     |            | Hammer Strength FWDR2 Dumbbell Rack - Double Tier   | \$729.00   | \$1,458.00 |
| 3           | PAGE 20     |            | Hammer Strength OBWS Olympic Bench Weight Storage   | \$289.00   | \$867.00   |
| 20          |             |            | Hammer Strength Weight Horns                        | \$25.00    | \$500.00   |

FRAME COLOR: N/A

UPHOL COLOR: N/A

SHIPPING METHOD: \_\_\_\_\_

CONFIRMED SHIP DATE: \_\_\_\_\_

SPECIAL ORDERS REQUIRE A 50% NON-REFUNDABLE DEPOSIT

RETURNED COMMERCIAL ITEMS ARE SUBJECT TO A 25% RESTOCKING FEE.

SCHOOL BOARD OF BROWARD COUNTY PRICING APPLIED, PER BID # 99-216H

STORAGE AND RE-DELIVERY FEES MAY APPLY TO DELAYED INSTALLATIONS.

ACCEPTANCE CONSTITUTES A PURCHASE UNDER THE TERMS AND CONDITIONS SPECIFIED.

OWNERSHIP IS RETAINED BY PRECISION FITNESS EQUIPMENT UNTIL ORDER IS PAID IN FULL.

AUTHORIZED CUSTOMER APPROVAL SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

|             |             |
|-------------|-------------|
| SUBTOTAL    | \$18,991.00 |
| TAX RATE    | Exempt      |
| SALES TAX   | \$0.00      |
| FREIGHT     | Included    |
| DEL/INSTALL | Included    |
| TOTAL       | \$18,991.00 |
| BALANCE     | \$18,991.00 |

# PRECISION FITNESS EQUIPMENT

2872 Pershing Street  
Hollywood, FL 33020

954/ 921-6100 ext. 209  
800-733-5339 ext. 209  
Fax: 954/ 921-6104  
Email: pfehollywood@earthlink.net  
www.precisionfitness.cc

**SOLD TO:**  
Town of Davie

## PROPOSAL: Z9813

DATE: 2-21-01

SALES PERSON: Tony Twyman  
CUSTOMER CONTACT: Mark Dornacker  
CONTACT PHONE: 954-797-1152  
CONTACT FAX: 954-797-1148

CLIENT ORDER NO: Verbal  
DESIRED DELIVERY DATE:

F.O.B. POINT: Origin  
PAYMENT TERMS: Net 30  
or Lease



**SHIP TO:**

Page 1 of 2

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| 3           | PAGE 20     |            | Hammer Strength OBWS Olympic Bench Weight Storage   | \$289.00   | \$867.00   |
| 20          |             |            | Hammer Strength Weight Horns                        | \$25.00    | \$500.00   |

FRAME COLOR: N/A

UPHOL COLOR: N/A

SHIPPING METHOD: \_\_\_\_\_

CONFIRMED SHIP DATE: \_\_\_\_\_

SPECIAL ORDERS REQUIRE A 50% NON-REFUNDABLE DEPOSIT

RETURNED COMMERCIAL ITEMS ARE SUBJECT TO A 25% RESTOCKING FEE.

SCHOOL BOARD OF BROWARD COUNTY PRICING APPLIED, PER BID # 99-216H

STORAGE AND RE-DELIVERY FEES MAY APPLY TO DELAYED INSTALLATIONS.

ACCEPTANCE CONSTITUTES A PURCHASE UNDER THE TERMS AND CONDITIONS SPECIFIED.

OWNERSHIP IS RETAINED BY PRECISION FITNESS EQUIPMENT UNTIL ORDER IS PAID IN FULL.

AUTHORIZED CUSTOMER APPROVAL SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

|             |             |
|-------------|-------------|
| SUBTOTAL    | \$18,991.00 |
| TAX RATE    | Exempt      |
| SALES TAX   | \$0.00      |
| FREIGHT     | Included    |
| DEL/INSTALL | Included    |
| TOTAL       | \$18,991.00 |
| BALANCE     | \$18,991.00 |



**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 • SUNRISE, FLORIDA 33351-6704 • TEL 954-765-6120

ARTHUR S. HANBY, JR., C.P.M., A.P.P.  
*Director of Purchasing and Warehousing*

**SCHOOL BOARD**

*Chairperson* DARLA L. CARTER  
*Vice Chairperson* DIANA WASSERMAN-RUBIN  
CAROLE L. ANDREWS  
JUDIE S. HUDNICK  
PAUL D. EICHNER, ESQ.  
STEPHANIE ARMA KRAFT, ESQ.  
MIRIAM M. OLIPHANT  
DR. ROBERT D. PARKS  
LOIS WEXLER  
  
JASON LEAR  
*Students Advisor*  
  
DR. FRANK TILL  
*Supervisor of Schools*

August 15, 2000

Precision Fitness Equipment  
2872 Pershing Street  
Hollywood, FL. 33020

ATTN: R. Wasserlauf, President

**SUBJECT: Renewal Letter of Agreement**  
Per Bid/RFP No./Title: **99-216H Athletic and Physical Education Supplies,  
Equipment and Uniforms**

Dear Mr. Wasserlauf:

This is to notify your company that The School Board of Broward County, Florida renewed your bid to furnish service(s), equipment and supplies for **Item(s) 1** as one of a pool of 41 bidders. These bidders are now in a favorable position to compete for SBBC's business. This renewal is subject to compliance with bid specifications, terms and conditions, all pertinent laws of the State of Florida, and instructions as determined by the Attorney for the School Board.

The School Board of Broward County, Florida, reserves the right to terminate this contract at any time and for any reason upon giving **thirty (30) days** prior written notice.

This is not a purchase order. Purchase order(s) will be issued to cover service(s), equipment and supplies for the period of **January 1, 2001 through December 31, 2001**.

Sincerely,

Veronica K. Evans, CPPB  
Buyer

VKE/lg

cc: Bid File  
Alex Denis, Purchasing Agent V

Is there a non cement AWARD?

The School Board of Broward County, Florida  
ATHLETIC AND PHYSICAL EDUCATION SUPPLIES,  
EQUIPMENT AND UNIFORMS (CATALOG)

SERV 805000055

**BID SUMMARY SHEET**

NOTE: THIS PAGE IS TO BE REPRODUCED AS NEEDED, COMPLETED AND RETURNED BY BIDDER WITH BID (SEE SPECIAL CONDITION 6).

LIFE FITNESS as listed in catalog LIFE FITNESS OCTOBER 1, 1998  
Full Name of Manufacturer or Company Number and Date  
CARDIOVASCULAR and price list CV1 JANUARY 1, 1998  
Description of Items Offered in Catalog Number and Date

Specify ONE DISCOUNT/MARK-UP (across the board) for all items contained in the Manufacturer's/Company's catalog listed above: ..... 12 % DISCOUNT

**ADDITIONAL INFORMATION REQUIRED**

(This section must be completed and submitted either with submitted bid or within five days of request. Failure to submit this information within time period specified will result in disqualification of submitted bid.)

- 1. PERCENTAGE GUARANTEED: For contract term (see Special Condition 2) YES (YES/NO)
- 2. MINIMUM ORDER AMOUNT: If applicable (see Special Condition 11)..... \$
- 3. DELIVERY TIME REQUIRED: (See Special Condition 8)..... 14-21 days ARO
- 4. DELIVERY: It is suggested that all delivery handling or other costs necessary to complete an order, be included in the fixed percentage quoted. Any delivery costs which are additional shall be stated in detail below.  
(See Special Condition 8): NONE

- 5. ASSEMBLY OR INSTALLATION (See Special Condition 17): ..... -0 - %
- 6. PICKUP DISCOUNTED PRICE: Indicate additional percentage discount if SBBC picks up athletic and physical education supplies, equipment and uniforms at bidder's locations (See Special Condition 8): ..... -0 - %
- 7. Specify additional percentage for ordering uniforms during peak ordering times (see Special Condition 16): ..... N/A %

8. Specify peak ordering dates for uniforms (see Special Condition 16):

|                |           |             |
|----------------|-----------|-------------|
| Baseball:      | Soccer:   | Track:      |
| Basketball:    | Softball: | Volleyball: |
| Cross Country: | Swimming: | Wrestling:  |
| Football:      | Tennis:   |             |

9. COMPANY REPRESENTATIVE: (See Special Conditions 14 and 31):

|                    |                         |
|--------------------|-------------------------|
| Company Name:      | Company Representative: |
| Address:           |                         |
| Local/Toll-Free #: | Fax #:                  |

Will you extend discount/mark-up for student purchase? ..... NO (YES/NO)

**PRECISION FITNESS EQUIPMENT**  
2872 Pershing Street  
HOLLYWOOD, FL 33020

VENDOR NAME: \_\_\_\_\_  
RE/c

The School Board of Broward County, Florida  
ATHLETIC AND PHYSICAL EDUCATION SUPPLIES,  
EQUIPMENT AND UNIFORMS (CATALOG)

SERV 805000055

**BID SUMMARY SHEET**

NOTE: THIS PAGE IS TO BE REPRODUCED AS NEEDED, COMPLETED AND RETURNED BY BIDDER WITH BID (SEE SPECIAL CONDITION 6).

LIFE FITNESS as listed in catalog LIFE FITNESS OCTOBER 1, 1998  
Full Name of Manufacturer or Company Number and Date  
STRENGTH and price list LS1 JANUARY 1, 1998  
Description of Items Offered in Catalog Number and Date

Specify **ONE DISCOUNT/MARK-UP (across the board)** for all items contained in the Manufacturer's/Company's catalog listed above: ..... 3 % MARK-UP

**ADDITIONAL INFORMATION REQUIRED**

(This section must be completed and submitted either with submitted bid or within five days of request. Failure to submit this information within time period specified will result in disqualification of submitted bid.)

1. PERCENTAGE GUARANTEED: For contract term (see Special Condition 2) YES (YES/NO)
2. MINIMUM ORDER AMOUNT: If applicable (see Special Condition 11)..... \$ \_\_\_\_\_
3. DELIVERY TIME REQUIRED: (See Special Condition 8) ..... 56-70 days ARO
4. DELIVERY: It is suggested that all delivery handling or other costs necessary to complete an order, be included in the fixed percentage quoted. Any delivery costs which are additional shall be stated in detail below.  
(See Special Condition 8): NONE

5. ASSEMBLY OR INSTALLATION (See Special Condition 17): ..... - 0 - %
6. PICKUP DISCOUNTED PRICE: Indicate additional percentage discount if SBBC picks up athletic and physical education supplies, equipment and uniforms at bidder's locations (See Special Condition 8): ..... - 0 - %
7. Specify additional percentage for ordering uniforms during peak ordering times (see Special Condition 16): ..... N/A %

8. Specify peak ordering dates for uniforms (see Special Condition 16):

|                |           |             |
|----------------|-----------|-------------|
| Baseball:      | Soccer:   | Track:      |
| Basketball:    | Softball: | Volleyball: |
| Cross Country: | Swimming: | Wrestling:  |
| Football:      | Tennis:   |             |

9. COMPANY REPRESENTATIVE: (See Special Conditions 14 and 31):

|                    |  |                         |  |
|--------------------|--|-------------------------|--|
| Company Name:      |  | Company Representative: |  |
| Address:           |  |                         |  |
| Local/Toll-Free #: |  | Fax #:                  |  |

Will you extend discount/mark-up for student purchase? ..... NO (YES/NO)

**PRECISION FITNESS EQUIPMENT**  
2872 Pershing Street  
HOLLYWOOD, FL 33020

VENDOR NAME: \_\_\_\_\_  
RE/c

The School Board of Broward County, Florida  
ATHLETIC AND PHYSICAL EDUCATION SUPPLIES,  
EQUIPMENT AND UNIFORMS (CATALOG)

**SERV 80500055**

BID SUMMARY SHEET

NOTE: THIS PAGE IS TO BE REPRODUCED AS NEEDED, COMPLETED AND RETURNED BY BIDDER WITH BID (SEE SPECIAL CONDITION 6).

LIFE FITNESS as listed in catalog HAMMER STRENGTH MARCH 1998  
Full Name of Manufacturer or Company Number and Date  
HAMMER STRENGTH and price list HS1 JANUARY 1, 1998  
Description of Items Offered in Catalog Number and Date

Specify **ONE DISCOUNT/MARK-UP (across the board)** for all items contained in the Manufacturer's/Company's catalog listed above: ..... 13 % MARK-UP

ADDITIONAL INFORMATION REQUIRED

(This section must be completed and submitted either with submitted bid or within five days of request. Failure to submit this information within time period specified will result in disqualification of submitted bid.)

1. PERCENTAGE GUARANTEED: For contract term (see Special Condition 2) YES (YES/NO)
2. MINIMUM ORDER AMOUNT: If applicable (see Special Condition 11)..... \$ \_\_\_\_\_
3. DELIVERY TIME REQUIRED: (See Special Condition 8) ..... 56-70 days ARO
4. DELIVERY: It is suggested that all delivery handling or other costs necessary to complete an order, be included in the fixed percentage quoted. Any delivery costs which are additional shall be stated in detail below.  
(See Special Condition 8): NONE

5. ASSEMBLY OR INSTALLATION (See Special Condition 17): ..... - 0 - %
6. PICKUP DISCOUNTED PRICE: Indicate additional percentage discount if SBBC picks up athletic and physical education supplies, equipment and uniforms at bidder's locations (See Special Condition 8): ..... - 0 - %
7. Specify additional percentage for ordering uniforms during peak ordering times (see Special Condition 16): ..... N/A %

8. Specify peak ordering dates for uniforms (see Special Condition 16):

|                |           |             |
|----------------|-----------|-------------|
| Baseball:      | Soccer:   | Track:      |
| Basketball:    | Softball: | Volleyball: |
| Cross Country: | Swimming: | Wrestling:  |
| Football:      | Tennis:   |             |

9. COMPANY REPRESENTATIVE: (See Special Conditions 14 and 31):

|                    |                         |
|--------------------|-------------------------|
| Company Name:      | Company Representative: |
| Address:           |                         |
| Local/Toll-Free #: | Fax #:                  |

Will you extend discount/mark-up for student purchase? ..... NO (YES/NO)

PRECISION FITNESS EQUIPMENT  
2872 Pershing Street  
HOLLYWOOD, FL 33020

VENDOR NAME: \_\_\_\_\_  
RE/c

The School Board of Broward County, Florida  
ATHLETIC AND PHYSICAL EDUCATION SUPPLIES,  
EQUIPMENT AND UNIFORMS (CATALOG)

**SERV 805000055**

**BID SUMMARY SHEET**

NOTE: THIS PAGE IS TO BE REPRODUCED AS NEEDED, COMPLETED AND RETURNED BY BIDDER WITH BID (SEE SPECIAL CONDITION 6).

LIFE FITNESS as listed in catalog LIFE FITNESS OCTOBER 1, 1998  
Full Name of Manufacturer or Company Number and Date  
LIFE CIRCUIT and price list LCT1, JANUARY  
Description of Items Offered in Catalog Number and Date

Specify **ONE DISCOUNT/MARK-UP (across the board)** for all items contained in the Manufacturer's/Company's catalog listed above: ..... - 0 - %

**ADDITIONAL INFORMATION REQUIRED**

(This section must be completed and submitted either with submitted bid or within five days of request. Failure to submit this information within time period specified will result in disqualification of submitted bid.)

1. PERCENTAGE GUARANTEED: For contract term (see Special Condition 2) YES (YES/NO)
2. MINIMUM ORDER AMOUNT: If applicable (see Special Condition 11)..... \$ \_\_\_\_\_
3. DELIVERY TIME REQUIRED: (See Special Condition 8)..... 56-70 days ARO
4. DELIVERY: It is suggested that all delivery handling or other costs necessary to complete an order, be included in the fixed percentage quoted. Any delivery costs which are additional shall be stated in detail below.  
(See Special Condition 8): NONE

5. ASSEMBLY OR INSTALLATION (See Special Condition 17): ..... - 0 - %
6. PICKUP DISCOUNTED PRICE: Indicate additional percentage discount if SBBC picks up athletic and physical education supplies, equipment and uniforms at bidder's locations (See Special Condition 8): ..... - 0 - %
7. Specify additional percentage for ordering uniforms during peak ordering times (see Special Condition 16): ..... N/A %

8. Specify peak ordering dates for uniforms (see Special Condition 16):

|                |           |             |
|----------------|-----------|-------------|
| Baseball:      | Soccer:   | Track:      |
| Basketball:    | Softball: | Volleyball: |
| Cross Country: | Swimming: | Wrestling:  |
| Football:      | Tennis:   |             |

9. COMPANY REPRESENTATIVE: (See Special Conditions 14 and 31):

|                    |                         |
|--------------------|-------------------------|
| Company Name:      | Company Representative: |
| Address:           |                         |
| Local/Toll-Free #: | Fax #:                  |

10. Will you extend discount/mark-up for student purchase? ..... NO (YES/NO)

**PRECISION FITNESS EQUIPMENT**  
2872 Pershing Street  
HOLLYWOOD, FL 33020

VENDOR NAME: \_\_\_\_\_  
RE/c

The School Board of Broward County, Florida  
ATHLETIC AND PHYSICAL EDUCATION SUPPLIES,  
EQUIPMENT AND UNIFORMS (CATALOG)

**SERV 805000055**

**BID SUMMARY SHEET**

NOTE: THIS PAGE IS TO BE REPRODUCED AS NEEDED, COMPLETED AND RETURNED BY BIDDER WITH BID (SEE SPECIAL CONDITION 6).

LIFE FITNESS as listed in catalog LF 8000 SERIES, JULY 1, 1998  
Full Name of Manufacturer or Company Number and Date  
8000 SERIES WEIGHT EQUIP. and price list LF 8000 JULY 1, 1998  
Description of Items Offered in Catalog Number and Date

Specify **ONE DISCOUNT/MARK-UP (across the board)** for all items contained in the Manufacturer's/Company's catalog listed above: ..... 3 % DISCOUNT

**ADDITIONAL INFORMATION REQUIRED**

(This section must be completed and submitted either with submitted bid or within five days of request. Failure to submit this information within time period specified will result in disqualification of submitted bid.)

1. PERCENTAGE GUARANTEED: For contract term (see Special Condition 2) YES (YES/NO)
2. MINIMUM ORDER AMOUNT: If applicable (see Special Condition 11)..... \$
3. DELIVERY TIME REQUIRED: (See Special Condition 8)..... 21-35 days ARO
4. DELIVERY: It is suggested that all delivery handling or other costs necessary to complete an order, be included in the fixed percentage quoted. Any delivery costs which are additional shall be stated in detail below.  
(See Special Condition 8): NONE

5. ASSEMBLY OR INSTALLATION (See Special Condition 17): ..... -0- %
6. PICKUP DISCOUNTED PRICE: Indicate additional percentage discount if SBBC picks up athletic and physical education supplies, equipment and uniforms at bidder's locations (See Special Condition 8): ..... -0- %
7. Specify additional percentage for ordering uniforms during peak ordering times (see Special Condition 16): ..... N/A %

8. Specify peak ordering dates for uniforms (see Special Condition 16):

|                |           |             |
|----------------|-----------|-------------|
| Baseball:      | Soccer:   | Track:      |
| Basketball:    | Softball: | Volleyball: |
| Cross Country: | Swimming: | Wrestling:  |
| Football:      | Tennis:   |             |

9. COMPANY REPRESENTATIVE: (See Special Conditions 14 and 31):

|                    |  |                         |        |
|--------------------|--|-------------------------|--------|
| Company Name:      |  | Company Representative: |        |
| Address:           |  |                         |        |
| Local/Toll-Free #: |  |                         | Fax #: |

Will you extend discount/mark-up for student purchase? ..... No (YES/NO)

**PRECISION FITNESS EQUIPMENT**  
2872 Pershing Street  
HOLLYWOOD, FL 33020

VENDOR NAME: \_\_\_\_\_  
RE/IC

# LifeFitness

10601 West Belmont Avenue, Franklin Park, IL 60131  
 (847) 288-3300 Fax: (847) 288-3797

## CARDIOVASCULAR COMMERCIAL DIRECT

Effective May 1, 2001

### SUGGESTED PRICE LIST

| PRODUCT DESCRIPTION  | MODEL NUMBER | LIST PRICE |
|--|--------------|------------|
| <b>LIFECYCLE EXERCISE BIKES</b>                            |              |            |
| Lifecycle 8500 Upright Exercise Bike                       | LC8500       | \$1,699    |
| Lifecycle 8500HR Upright Exercise Bike                     | LC8500HR     | \$1,999    |
| Lifecycle 8500R Recumbent Exercise Bike                    | LC8500R      | \$2,199    |
| Lifecycle 9100 Upright Exercise Bike                       | LC9100       | \$2,499    |
| Lifecycle 9100R Recumbent Exercise Bike                    | LC9100R      | \$2,599    |
| Lifecycle 9500HR Upright Exercise Bike                     | LC9500HR     | \$2,899    |
| Lifecycle 9500HR Media Platform Upright Bike               | LC95MP       | \$2,599    |
| Lifecycle 9500RHR Recumbent Exercise Bike                  | LC9500RHR    | \$2,999    |
| Lifecycle 9500RHR Media Platform Recumbent Bike            | LC95RMP      | \$2,899    |
| <b>LIFE FITNESS STAIRCLIMBERS</b>                          |              |            |
| Life Fitness 8500 Stairclimber                             | LS8500       | \$2,499    |
| Life Fitness 9100 Stairclimber                             | LS9100       | \$2,599    |
| Life Fitness 9500HR Stairclimber                           | LS 9500HR    | \$2,999    |
| <b>LIFE FITNESS TREADMILLS</b>                             |              |            |
| Life Fitness 8500 Treadmill                                | TR8500       | \$4,499    |
| Life Fitness 9000 Treadmill                                | TR9000       | \$4,999    |
| Life Fitness 9100 Treadmill                                | TR9100       | \$5,999    |
| Life Fitness 9500HR Treadmill                              | TR 9500HR    | \$6,999    |
| Life Fitness 9700HR Treadmill - w/o decline (TR97-0100-01) | TR 9700HR    | \$7,499    |
| Life Fitness 9700HR Treadmill - w/decline (TR97-0100-02)   | TR 9700HR    | \$7,999    |
| Life Fitness 8500 Cross-Trainer                            | CT8500       | \$3,699    |
| Life Fitness 9100 Cross-Trainer                            | CT9100       | \$4,199    |
| Life Fitness 9500HRR Cross-Trainer                         | CT 9500HRR   | \$4,699    |
| Life Fitness 9500HR Cross-Trainer                          | CT 9500HR    | \$4,999    |

Prices do not include shipping, inside delivery, installation, or applicable sales tax.  
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**LIFE FITNESS STRENGTH**  
**COMMERCIAL DIRECT**

Effective May 1, 2001

**SUGGESTED PRICE LIST**

| PRODUCT DESCRIPTION                          | MODEL NUMBER | LIST PRICE |
|--|--------------|------------|
| <b>UPPER BODY</b>                            |              |            |
| Seated Chest Press                           | SU05         | \$2,799    |
| Incline Chest Press                          | SU10         | \$2,799    |
| Pectoral Fly                                 | SU15         | \$2,799    |
| Shoulder Press                               | SU25         | \$2,799    |
| Lateral Raise                                | SU31         | \$2,799    |
| Rear Deltoid/Pectoral Fly                    | SU35         | \$2,799    |
| Lat Pulldown                                 | SU45         | \$2,299    |
| Low Row                                      | SU50         | \$2,299    |
| Seated Row                                   | SU55         | \$2,799    |
| Pullover                                     | SU80         | \$2,799    |
| Seated Dip                                   | SU86         | \$2,799    |
| Arm Extension                                | SU70         | \$2,499    |
| Arm Curl                                     | SU75         | \$2,499    |
| Dip & Chin Assist                            | SU86         | \$2,799    |
| <b>LOWER BODY</b>                            |              |            |
| Horizontal Leg Press                         | SL05         | \$4,999    |
| Seated Leg Press                             | SL10         | \$4,799    |
| Leg Extension                                | SL20         | \$2,699    |
| Leg Ext. w/Range Limiter                     | SL25         | \$3,099    |
| Leg Curl                                     | SL30         | \$2,499    |
| Leg Curl w/Range Limiter                     | SL35         | \$2,899    |
| Seated Leg Curl                              | SL40         | \$2,799    |
| Seated Leg Curl w/Range Limiter              | SL45         | \$3,199    |
| Multi-Hip                                    | SL50         | \$2,799    |
| Hip Adduction                                | SL55         | \$2,699    |
| Hip Abduction                                | SL60         | \$2,699    |
| Standing Calf                                | SL85         | \$2,499    |
| Glute Iso                                    | SL75         | \$2,599    |
| <b>TORSO</b>                                 |              |            |
| Abdominal                                    | ST05         | \$2,799    |
| Low Back Extension                           | ST20         | \$2,899    |
| Low Back Extension w/Range Limiter           | ST25         | \$3,299    |
| <b>MULTI-USE</b>                             |              |            |
| Multi Adjustable Bench                       | FB31         | \$699      |
| Smith Machine                                | PL06         | \$2,899    |
| Free Standing Adjustable Pulley              | SM11         | \$2,599    |
| Dual Pulley Pulldown                         | SM15         | \$2,499    |
| Dual Pulley Row                              | SM16         | \$2,499    |
| Cable Crossover                              | SM20         | \$2,799    |
| Cable Crossover Adjustable                   | SM21         | \$3,099    |
| Dual Adjustable Pulley                       | SM22         | \$3,399    |
| <b>MULTI-JUNGLE</b>                          |              |            |
| 3 Stack Multi Jungle LP,AP,TP                | SM30         | \$4,699    |
| 4 Stack Multi Jungle LR,LP,AP,TP             | SM40         | \$6,199    |
| 4 Stack Multi Jungle LP,2FP,TP               | SM41         | \$5,799    |
| 4 Stack Multi Jungle LP,2AP,TP               | SM42         | \$6,099    |
| 5 Stack Multi Jungle LR,LP,2FP,TP            | SM50         | \$7,299    |
| 5 Stack Multi Jungle LR,LP,2AP,TP            | SM51         | \$7,599    |
| 6 Stack Multi Jungle 2LP,2FP,2TP             | SM60         | \$8,599    |
| 6 Stack Multi Jungle 2LP,2AP,2TP             | SM61         | \$8,899    |
| 6 Stack Multi Jungle 2LP,AP,2FP,TP           | SM62         | \$8,699    |
| 6 Stack Multi Jungle 2LP,3AP,TP              | SM63         | \$8,999    |
| 8 Stack Multi Jungle                         | SM80         | \$11,599   |
| 8 Stack Multi Jungle w/ Adjustable Crossover | SM81         | \$11,899   |
| 8 Stack Multi Jungle One Adjustable Pulley   | SM82         | \$11,099   |
| 8 Stack Multi Jungle Three Adjustable Pulley | SM83         | \$11,099   |

| OPTIONS                         |
|---------------------------------|
| <b>Standard Frame Color</b>     |
| White                           |
| Supreme Black                   |
| Red                             |
| Silver                          |
| Platinum                        |
| <b>Custom Frame Color</b>       |
| \$75 per unit, 3 unit minimum   |
| Clear Coat (\$125 per unit)     |
| 8-Stack Jungle (\$150 per unit) |

| Standard Upholstery Color           |
|-------------------------------------|
| Black                               |
| Red                                 |
| Blue                                |
| Hunter Green                        |
| New Burgundy                        |
| Slate                               |
| Regimental Blue                     |
| Concord                             |
| Jade                                |
| Adobe                               |
| <b>Custom Upholstery Color</b>      |
| \$25 per unit with a 3 unit minimum |
| 8-Stack Multi-Jungle \$50 per unit  |

| SIGNIFICANT OTHERS   |
|--|
| *Shipping and Installation are additional  |
| *Additional charge for disassembly required for small doorways, stairs, or elevators |

# LifeFitness

10601 West Belmont Avenue, Franklin Park, IL 60131  
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**HAMMER STRENGTH**  
**COMMERCIAL DIRECT**

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Effective May 1, 2001

## SUGGESTED PRICE LIST

| PRODUCT DESCRIPTION                    | MODEL NUMBER | LIST PRICE |
|--|--------------|------------|
| <b>ISO-LATERAL UPPER BODY</b>          |              |            |
| Iso-Lateral Bench Press (Horizontal)   | ILBPH        | \$1,599    |
| Iso-Lateral Bench Press (Vertical)     | ILBPV        | \$1,599    |
| Iso-Lateral Horizontal Bench Press     | ILHBP        | \$1,399    |
| Iso-Lateral Wide Chest                 | ILWC         | \$1,599    |
| Iso-Lateral Incline Press (Horizontal) | ILIPH        | \$1,599    |
| Iso-Lateral Incline Press (Vertical)   | ILIPV        | \$1,599    |
| Iso-Lateral Decline Press              | ILDPC        | \$1,599    |
| Iso-Lateral Super Incline Press        | ILFMP        | \$1,599    |
| Iso-Lateral Shoulder Press             | ILSP         | \$1,599    |
| Iso-Lateral Chest/Back                 | ILCB         | \$1,999    |
| Iso-Lateral Front Lat Pulldown         | ILPD         | \$1,599    |
| Iso-Lateral High Row                   | ILHR         | \$1,599    |
| Iso-Lateral DY Row                     | ILDRW        | \$1,599    |
| Iso-Lateral Low Row                    | ILLR         | \$1,599    |
| Iso-Lateral Rowing                     | ILROW        | \$1,549    |
| Iso-Lateral Rear Deltoid               | ILRD         | \$1,399    |
| <b>OTHER UPPER BODY</b>                |              |            |
| Seated Bicep                           | PLBI         | \$1,499    |
| Seated Dip                             | PLDIP        | \$1,349    |
| Seated/Standing Shrug                  | PLSH         | \$999      |
| Lateral Raise                          | PLLR         | \$1,349    |
| Pullover                               | PLPO         | \$1,799    |
| Gripper                                | PLGRIP       | \$349      |
| Wrist Curl                             | PLWRIST      | \$299      |



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| PRODUCT DESCRIPTION                  | MODEL NUMBER | LIST PRICE |
|--------------------------------------|--------------|------------|
| <b>LOWER BODY &amp; TORSO</b>        |              |            |
| H-Squat                              | PLSQUAT      | \$3,999    |
| V-Squat                              | PLVSQ        | \$2,399    |
| Uni-Lateral Leg Press                | PLULP        | \$2,199    |
| Leg Press                            | PLLP         | \$1,999    |
| Rhino Horns for Leg Press (Per Pair) | XRHINO       | \$70       |
| Iso-Lateral Leg Extension            | ILLE         | \$1,549    |
| Leg Extension                        | PLLE         | \$1,299    |
| Iso-Lateral Leg Curl                 | ILLC         | \$1,599    |
| Leg Curl                             | PLLC         | \$1,249    |
| Seated Leg Curl                      | PLSLC        | \$1,449    |
| Abductor                             | PLABD        | \$1,849    |
| Adductor                             | PLADD        | \$1,849    |
| Super Horizontal Calf                | PLSHC        | \$1,349    |
| Seated Calf Raise                    | PLCALF       | \$949      |
| Hip & Glute                          | PLHB         | \$1,149    |
| Abdominal Crunch                     | PLABC        | \$1,749    |
| 4-Way Neck                           | PL4W         | \$999      |
| Tibia Dorsi Flexion                  | PLTIB        | \$299      |
| <b>GROUND BASE</b>                   |              |            |
| Ground Base Jammer                   | GBJ          | \$1,499    |
| Ground Base High Pull                | GBHP         | \$1,349    |
| Ground Base Zero                     | GBZ          | \$1,399    |
| Ground Base Squat Lunge              | GBSL         | \$999      |
| Ground Base Squat/High Pull          | GBSHP        | \$1,299    |
| Ground Base Twist-Left               | GBTL         | \$1,349    |
| Ground Base Twist-Right              | GBTR         | \$1,349    |
| Ground Base Combo Incline            | GBCI         | \$1,599    |
| Ground Base Combo Decline            | GBCD         | \$1,599    |
| Ground Base Combo Twist              | GBCT         | \$1,499    |
| Ground Base Gladiator Twist-Left     | GBGTL        | \$1,199    |
| Ground Base Gladiator Twist-Right    | GBGTR        | \$1,199    |



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**HAMMER STRENGTH**  
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**SUGGESTED PRICE LIST**

| PRODUCT DESCRIPTION                   | MODEL NUMBER | LIST PRICE |
|---------------------------------------|--------------|------------|
| <b>BENCHES AND RACKS</b>              |              |            |
| Barbell Rack                          | FWBAR        | \$549      |
| Dumbbell Rack-Single Tier             | FWDR1        | \$499      |
| Dumbbell Rack-Double Tier             | FWDR2        | \$649      |
| Weight Tree                           | FWWT         | \$119      |
| Deluxe Weight Tree                    | FWDWT        | \$249      |
| Adjustable Bench                      | FWADJ        | \$599      |
| Decline Bench                         | FWDB         | \$449      |
| Flat Bench                            | FWFB         | \$249      |
| Utility Bench -75                     | FWUB75       | \$299      |
| Incline Bench - 30                    | FWIB30       | \$299      |
| Incline Bench - 55                    | FWIB55       | \$299      |
| Arm Curl, Seated                      | FWAC         | \$549      |
| Lumbar Flat Bench                     | FWLFB        | \$279      |
| Olympic Flat Bench                    | OFB          | \$499      |
| Olympic Incline Bench                 | OIB          | \$649      |
| Olympic Decline Bench                 | ODB          | \$649      |
| Olympic Military Bench                | OMB          | \$849      |
| Olympic Power Rack                    | OPR          | \$1,299    |
| Olympic Squat Rack                    | OSR          | \$899      |
| Olympic Bench Weight Storage          | OBWS         | \$249      |
| Ab Work Station                       | BWABWS       | \$949      |
| Ab Board                              | BWAB         | \$499      |
| Leg Raise                             | BWLR         | \$499      |
| BW Back Extension                     | BWBE         | \$649      |
| BW Chin/Dip/Leg Raise                 | BWCDLR       | \$849      |
| BW Chin/Dip                           | BWCD         | \$749      |
| <b>WEIGHT PLATES</b>                  |              |            |
| Irongrip 2.5 Pound Plate (Iron)       | WPIG 2.5 I   | \$3        |
| Irongrip 5 Pound Plate (Iron)         | WPIG 5 I     | \$6        |
| Irongrip 10 Pound Plate (Iron)        | WPIG 10 I    | \$11       |
| Irongrip 25 Pound Plate (Iron)        | WPIG 25 I    | \$28       |
| Irongrip 35 Pound Plate (Iron)        | WPIG 35 I    | \$40       |
| Irongrip 45 Pound Plate (Iron)        | WPIG 45 I    | \$51       |
| Irongrip 100 Pound Plate (Iron)       | WPIG 100 I   | \$113      |
| Irongrip 2.5 Pound Plate (Urethane)   | WPIG 2.5 U   | \$5        |
| Irongrip 5 Pound Plate (Urethane)     | WPIG 5 U     | \$11       |
| Irongrip 10 Pound Plate (Urethane)    | WPIG 10 U    | \$21       |
| Irongrip 25 Pound Plate (Urethane)    | WPIG 25 U    | \$53       |
| Irongrip 35 Pound Plate (Urethane)    | WPIG 35 U    | \$75       |
| Irongrip 45 Pound Plate (Urethane)    | WPIG 45 U    | \$96       |
| <b>OPTIONS</b>                        |              |            |
| Special Paint Color (per unit) (3min) | XSPNT        | \$80       |
| Special Upholstery Color (per unit)   | XSUPH        | \$45       |
| Two Color Frame (per unit)            | XPNT2        | \$30       |
| Optional Counterbalance (per unit)    | XCBAL        | \$60       |
| Optional Rubber Bumpers (per unit)    | XBUMP        | \$30       |
| Optional Weight Horns                 | XHORN        | \$25       |

| OPTIONS                          |
|----------------------------------|
| <b>Standard Frame Color</b>      |
| White                            |
| Supreme Black                    |
| Red                              |
| Platinum                         |
| Blue                             |
| Yellow                           |
| <b>Standard Upholstery Color</b> |
| Hammer Black                     |
| Hammer Red                       |
| Regimental Blue                  |
| Concord                          |
| Hunter Green                     |
| Slate                            |
| New Burgundy                     |
| Hammer Blue                      |
| Jade                             |
| Adobe                            |

|  |
|--|
| <b>Custom Frame Color</b><br>\$90 per unit with a 3 unit minimum |
| <b>Two Color Frame</b><br>Additional \$30 per machine            |
| <b>Clear Coat Frame</b><br>\$125 per unit/min. 3 units           |
| <b>Custom Upholstery Color</b><br>\$45 per unit, no minimum      |

Prices are good only in the United States and are subject to change without notice.  
 Additional charge for freight.