

TOWN OF DAVIE

TOWN COUNCIL AGENDA REPORT

TO: Mayor and Councilmembers

FROM/PHONE: Donald DiPetrillo, Fire Chief (954) 797-1213

SUBJECT: Resolution

AFFECTED DISTRICT: Townwide

TITLE OF AGENDA ITEM:

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE FLORIDA SHERIFFS ASSOCIATION AND FLORIDA ASSOCIATION OF COUNTIES BID, FOR NINE (9) TYPE-1 MEDIUM DUTY FIRE RESCUE AMBULANCES FROM WHEELED COACH INDUSTRIES, INC., FOR A FIVE (5) YEAR PURCHASING AGREEMENT.

REPORT IN BRIEF:

In March 2003, the Fire Rescue Department was authorized by Town Council and voter approved debt, to provide the necessary emergency vehicles and equipment for existing and future fire stations. The fleet replacement plan for older vehicles due to age and high mileage, combined with increased services necessitates the total purchase of nine (9) new rescue ambulances over the next five years. Totals include frontline and reserve vehicles used for special events and maintenance rotations. Vehicles would be purchased in groups of three (3) to qualify for multi-vehicle purchase plan savings of \$12,000 per ambulance, or \$36,000 per group. Purchase, construction and delivery of the remaining six (6) vehicles would be staggered in accordance with the Town's capital projects plan.

Staff is requesting the acceptance of the Florida Sheriffs Association and Florida Association of Counties competitive bid process, which provides for the best pricing and value. By purchasing multiple units via a long term pricing agreement, the Town will limit overall cost increases resulting from charges for materials and labor. Only increases identified in the pricing agreement will be authorized. The department has researched the manufacturers of other rescue units. It is imperative that every effort is made to maintain uniformity in type, design, and manufacture of the fleet to control cost and provide operational efficiency. Wheeled Coach provides competitive pricing and quality workmanship; and the Town previously purchased its existing rescue ambulances from this vendor.

Therefore, staff recommends accepting the bid from Wheeled Coach Industries, Inc. of Winter Park, Florida in the amount of \$379,578 for three (3), Type-1, Medium Duty Rescue Ambulances.

PREVIOUS ACTIONS: The Town Council approved the Capital Projects Program for fiscal years 2003-08, and authorized the purchase of emergency vehicles and equipment via voter approved debt.

CONCURRENCES: The Town previously approved resolution R-98-205, R-98-364, R-2000-160, and R-2002-021 to purchase seven Rescue Units from Wheeled Coach Industries, Inc. The complete copy of the Florida Sheriffs Association and Florida Association of Counties bid is on file with Purchasing Department.

FISCAL IMPACT:

Has request been budgeted? yes

If yes, expected cost: \$379,578

Account Name: Capital Projects Account

RECOMMENDATION(S): Motion to approve the bid and pricing agreement.

Attachment(s): Resolution
 Procurement Authorization
 Piggyback Bid Checklist
 Quotation from Wheeled Coach
 Bid Award (02-10-0826) – On File in Purchasing Department

RESOLUTION _____

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE BID FOR UP TO NINE (9) TYPE 1-MEDIUM DUTY FIRE RESCUE AMBULANCES, FROM WHEELED COACH INDUSTRIES, INC.; ON A FIVE (5) YEAR PURCHASING AGREEMENT

WHEREAS, Town Council previously approved funding the department's Five Year Capital Projects Plan; and

WHEREAS, on March 11th, 2003 voters approved the use of general obligation bonds for the procurement of apparatus and equipment; and

WHEREAS, the Fire Rescue Department is in need of nine (9) additional Type-1, Medium Duty Rescue Ambulances as frontline and reserve units during the next five years; and

WHEREAS, the Town previously approved resolution R-98-205 , R-98-364, R-2000-160, and R-202-021 to purchase seven Rescue Units from Wheeled Coach Industries, Inc.; and

WHEREAS, it is imperative that every effort is made to maintain uniformity in type, design, and manufacture of the fleet to control cost and provide efficiency; and

WHEREAS, the Florida Sheriffs Association and Florida Association of Counties competitive, formal bid process provides for the best pricing and value; and

WHEREAS, after review, the Town Council wishes accept the bid awarded by the Florida Sheriff's Association to Wheeled Coach Industries, Inc.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA:

SECTION 1. The Town Council hereby accepts the bid awarded by the Florida Sheriff's Association to Wheeled Coach Industries, Inc. for the purchase of three (3), Type-1 Medium Duty Rescue Units in the amount of \$379,578.00.

SECTION 2 The Town Council hereby authorizes the expenditure from the Capital Projects Account.

SECTION 3. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _____ DAY OF _____ , 2003.

MAYOR/COUNCILMEMBER

ATTEST:

TOWN CLERK

APPROVED THIS _____ DAY OF _____ , 2003.

**TOWN OF DAVIE
PROCUREMENT AUTHORIZATION**

<u>Account Number</u>	<u>Budget & Description</u>	<u>Approximate Cost</u>
030-3001-522-6816		\$ 379,578.00

Method of Procurement (check the one that applies)

Open Competitive Bidding
 Piggyback on Contract Number Florida Sheriffs Assoc. #02-10-0826; Spec. #30
 Sole Source

Checklist Specification & List Of Vendors Must Be Attached

Signed 
Department Head

Have Funds Been Reserved _____

Date _____ Signed _____

Signed _____
Town Administrator

Bids Submitted

<u>Vendor</u>	<u>Cost</u>
Wheeled Coach, Inc., of Winter Park, Florida	\$ 379,578.00
Three (3), Type -1, Medium Duty Rescue Ambulances	

Signed _____
Purchasing Specialist

Town Administrator's Recommendation

<u>Vendor</u>	<u>Cost</u>
Wheeled Coach, Inc., of Winter Park, Florida	\$ 379,578.00
Three (3), Type -1, Medium Duty Rescue Ambulances	

Signed _____
Town Administrator

PIGGYBACK BID CHECKLIST

- | | | | Completed by |
|-----|------------------------------------|---|--------------|
| 1. | Piggyback of bid awarded by | <u>Florida Sheriffs Assoc.</u>
<u>#02-10-0826</u> | _____ |
| 2. | Date of award | <u>October 1, 2002</u> | _____ |
| 3. | Date of expiration | <u>September 30, 2003</u> | _____ |
| 4. | Date of last renewal | <u>N/A</u> | _____ |
| 5. | Copy of bid award attached | <input checked="" type="checkbox"/> YES NO | _____ |
| 6. | Requested item same as awarded | <input checked="" type="checkbox"/> YES NO | _____ |
| 7. | Approved Procurement Authorization | <input checked="" type="checkbox"/> YES NO | _____ |
| 8. | Justification | <u>We are piggybacking the FL</u>
<u>Sheriffs Association and Florida</u>
<u>Association of Counties</u> | _____ |
| 9. | Benefit to the Town | <u>The statewide bid provides for</u>
<u>the best pricing and value for</u>
<u>this type of equipment</u> | _____ |
| 10. | Contact information sheet attached | YES <input checked="" type="checkbox"/> NO | _____ |



Delivers ...

June 17, 2003

Jose Rivero
Davie Fire Department
6905 Orange Drive
Davie, FL 33314

Dear Joe:

Per your request for a quote for the purchase of a **2004 International 4300LP Chassis, Type 1, Medium Duty Rescue Ambulance** we respond as follows.

Wheeled Coach offers a multiple unit purchase plan based on the order of three (3) or more identical rescue ambulances on the same purchase order. The purchases are to be made as outlined below.

April, 2003-September, 2003	Three (3) Units
October, 2004-September, 2006	Three (3) Units
October, 2006-September, 2008	Three (3) Units

The retail price of the unit submitted for your consideration is \$138,526.00 per the letter from Al Roman; DSM dated March 31, 2003. Following application of multiple unit discounts the price will be \$126,526.00 per unit.

The following terms and conditions will be applied to the five (5) year purchase agreement between the Town of Davie Fire Department and Wheeled Coach, Industries, Inc.

During the purchase term of October, 2004-September, 2006:

- Chassis increases will be added to the base price
- Any new options or changes which increase cost will be added to the base price
- Vendor materials and/or labor increases will be added to the base price

During the purchase term of October, 2006-September, 2008:

- In addition to the above a 2 ½% module conversion increase will be added to the base price

This agreement may be terminated by either party by providing written notice.

I look forward to working with you to provide equipment to meet the needs of your department.

Sincerely,

R. Gregory Showalter
District Sales Manager

Corporate Office: 2737 North Forsyth Road, Winter Park, FL 32792 / Post Office Box 677339, Orlando, FL 32867-7339
800-342-0720 • (407) 677-7777 • Fax: (407) 679-1337 • <http://www.wheeledcoach.com>



September 3, 2003

Jose Rivero
Davie Fire Department
6905 Orange Drive
Davie, FL 33314

Dear Joe:

With regard to your request for clarification of the savings offered by the five year purchase plan we respond as follows.

A quantity discount was calculated and a base price provided in March, 2003 when the plan was initially presented. This is the price that future purchases will be based upon. Historically our prices for the ambulance conversion have increased by 3-5% each year over the last five years. This plan provides protection to the Town of Davie from this. Significant savings will be realized.

We will also allow an equivalent chassis to be substituted for the **International 4300LP** at the discretion of the Davie Fire Department. This will allow increased flexibility in the plan and further protect the Town of Davie from undesirable expense or unforeseen chassis issues of any kind.

The line below appears in the proposal letter of June 17, 2003. The word "Vendor" refers to any company that supplies materials to us. As an example, Whelen is one of our vendors as they are one supplier of warning equipment.

- Vendor materials and/or labor increases will be added to the base price

Lastly, per our proposal letter dated June 17, 2003, we must have a purchase order in hand on or before September 30, 2003 to begin the five year plan. After this date it would be necessary to recalculate the purchase plan. The new plan would include the \$1,400.00 emission charge and chassis increase from International. This is in addition to our projected price increase of 3-5%. While the new plan would also offer savings they would not be as great as those offered under the current plan.

We are happy to have this opportunity and look forward to working with you to meet the needs of your department.

Sincerely,

R. Gregory Showalter
District Sales Manager



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**SPECIFICATION #30 - TYPE I AMBULANCE
2 WHEEL DRIVE MEDIUM DUTY
(DUAL REAR WHEEL, CAB & CHASSIS)**

FORD, FREIGHTLINER, INTERNATIONAL OR APPROVED EQUIVALENT

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

1. ENGINE

- a. Diesel engine, 6-cylinder minimum.
- b. Heavy-duty alternator, minimum 250 amp.
- c. Maintenance free heavy-duty batteries, 750 CCA minimum.
- d. Manufacturer's heavy-duty engine cooling.

2. TRANSMISSION

- a. Electronic Allison Transmission
- b. Manufacturer's transmission oil cooler: water to oil heavy-duty cooling.

3. AXLES

- a. Front Axle: 8,000#
- b. Rear Axle: 12,000#
- c. Front Suspension: 8,000#
- d. Rear Suspension: 12,000# air suspension with dual instant response leveling valves.

4. PERFORMANCE ITEMS

- a. Power steering
- b. Anti-lock brakes
- c. Power brakes, disc type front, disc or drum rear.
- d. Fuel capacity, minimum 45 gallon
- e. Heavy-duty front and rear shocks.

5. COMFORT ITEMS

- a. Factory installed air conditioning
- b. Tinted glass (factory tint)
- c. Dual air suspension seats with armrest

- d. Rubber floor mat instead of carpeting
- e. AM/FM radio

6. SAFETY ITEMS

- a. Driver and passenger lap and shoulder belt with retractor.
- b. Dual electric horns
- c. Outside mirrors to provide vision for vehicles 96" wide.
- d. Two speed wipers with intermittent
- e. Interior dome lights wired to right and left doors.
- f. Halogen headlights with daytime running feature.

7. TIRES AND WHEELS

- a. BSW, all season tread radial 19.5 inch tires

8. CHASSIS, FRAME, CAB

- a. Minimum GVWR 19,000 lbs.
- b. Cab to center of axle 102 inches

9. MODULAR BODY CONSTRUCTION

- a. The ambulance body and patient compartment shall be sufficient in size to meet the requirements of this specification and those of paragraph 3.10.1 of the current KKK-A-1822D/E.



**FLORIDA
ASSOCIATION
OF COUNTIES**

**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**2003 INTERNATIONAL 4300LP
Specification #30
(Type I Ambulance, 4x2 Medium Duty)**

The International 4300LP, Type I Ambulance purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by manufacturer by specification by zone.

ZONE:	All Zones	All Zones
BASE PRICE:	\$95,616.00	\$100,323.00
DEALER:	Elite Fire & Safety Equip., Inc.	Ten-8 Fire Requirement, Inc.
ZONE:	All Zones	* All Zones
BASE PRICE:	\$127,109.00	\$93,765.00
DEALER:	The Phoenix Group - Horton	Wheeled Coach Industries, Inc.

Purchasers are advised that the above referenced vehicle specification comes equipped as a base unit only. The Florida Sheriffs Association and the Florida Association of Counties have identified and equipped the base unit with those specifications and equipment items required to meet KKK-A-1822D/E, dated November 1, 1994, or the most current revision for Type I Ambulance, Medium Duty. Since equipment needs and preferences are going to vary from agency to agency - any additional options required or changes to the base unit desired by the purchaser shall be made through the vendor listed.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate vendor.

★ = Specification Low Bid

**LEGEND FOR
DELETE/ADD OPTIONS**
Every line will require a **DOLLAR VALUE** or one of the following abbreviations:
Std. = manufacturer's standard equip.
Incl. = included with base specs.
NC = no additional charge
NA = not applicable to the vehicle
— = option not bid by vendor